



Services & Equipment Overview

'23 - '24 SEASON

ABOUT BLACK TIE SKI RENTAL DELIVERY

Black Tie Ski Rentals is the premier ski and snowboard rental delivery operation in North America serving 46 world-class mountains. Black Tie ensures effortless winter vacations by delivering top-of-the-line equipment with custom fittings in the comfort of the guest's lodging property, plus complimentary slopeside service and rental pick up.



Free Delivery



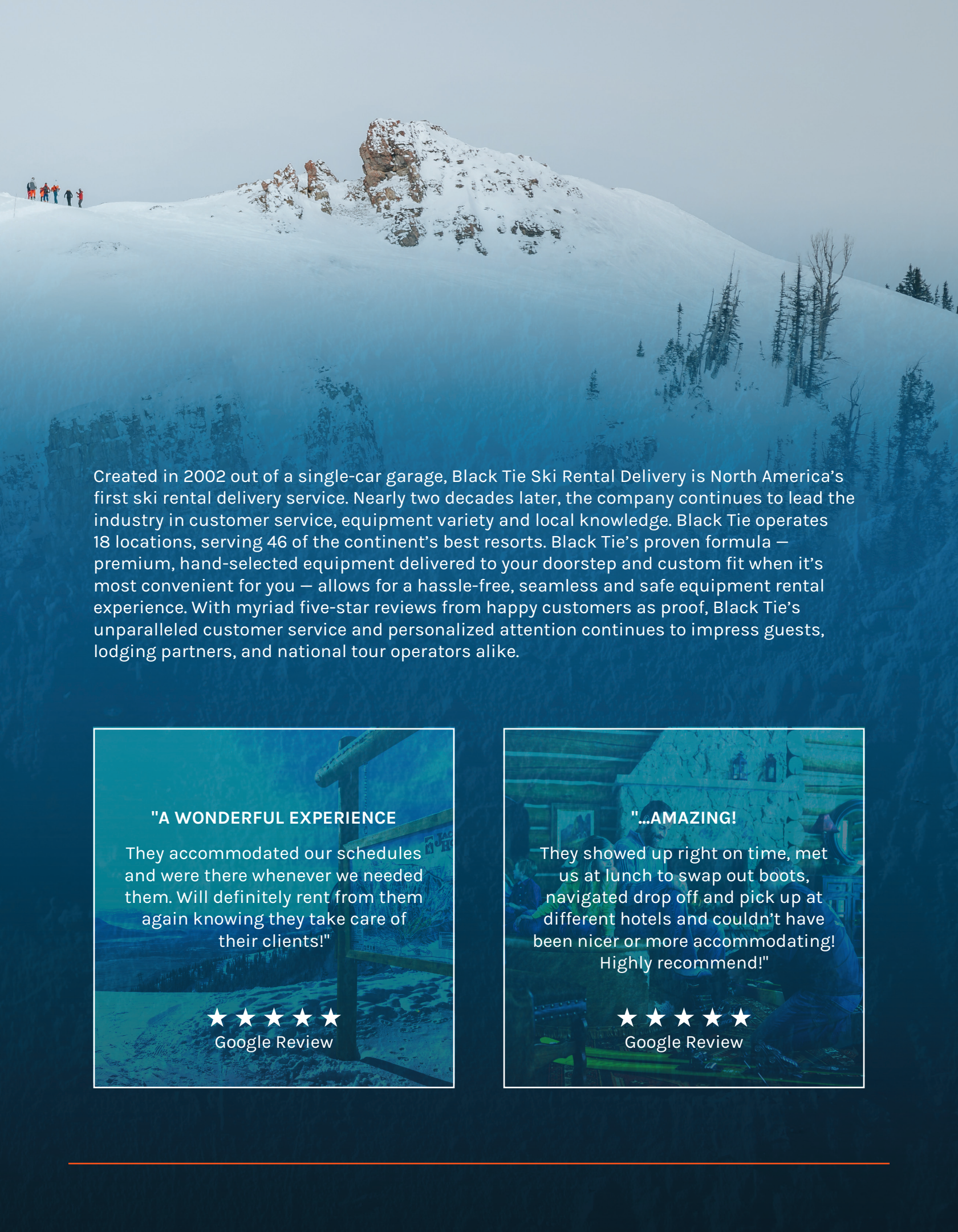
In-Room Fitting



Slopeside Service



Easy Returns



Created in 2002 out of a single-car garage, Black Tie Ski Rental Delivery is North America's first ski rental delivery service. Nearly two decades later, the company continues to lead the industry in customer service, equipment variety and local knowledge. Black Tie operates 18 locations, serving 46 of the continent's best resorts. Black Tie's proven formula — premium, hand-selected equipment delivered to your doorstep and custom fit when it's most convenient for you — allows for a hassle-free, seamless and safe equipment rental experience. With myriad five-star reviews from happy customers as proof, Black Tie's unparalleled customer service and personalized attention continues to impress guests, lodging partners, and national tour operators alike.

"A WONDERFUL EXPERIENCE

They accommodated our schedules and were there whenever we needed them. Will definitely rent from them again knowing they take care of their clients!"

★★★★★
Google Review

"...AMAZING!

They showed up right on time, met us at lunch to swap out boots, navigated drop off and pick up at different hotels and couldn't have been nicer or more accommodating! Highly recommend!"

★★★★★
Google Review



WHY THE BLACK TIE EXPERIENCE IS THE BEST CHOICE FOR YOUR CLIENTELE:

WORLD-CLASS EQUIPMENT

We feature brand new, retail grade equipment in our premium line of skis and snowboards. Our premier ski and snowboard fleet is augmented annually and only the highest quality equipment will be delivered to your guests.

VARIETY

We offer a wide variety of ski and snowboard brands, all hand-selected to meet the needs of skiers on our local mountains.

CONVENIENCE

We offer free delivery and pick up, and are on call throughout your guests' stay. Our storefront locations in Teton Village and downtown Jackson put us within walking distance to numerous lodging properties for last-minute fittings, retail purchases, or equipment pick-up/return.

SLOPESIDE SERVICE

Delivery technicians and inventory located in Teton Village, providing immediate assistance to guests during lift hours. Optional on-site ski/snowboard storage available.

UNIQUE AMENITIES

We offer unique amenities, including heated boots, which ensure that every guest has exactly what they need to stay comfortable on the mountain.

TRANSPARENCY

Straight-forward, competitive pricing with no blackouts.

BRAND RECOGNITION

With 18 locations serving 46 resorts, our guests can book with confidence and enjoy consistent service. A partnership with Black Tie is an asset that your guests will associate with exceptional and personalized customer service.

COMMITMENT TO OUR COMMUNITY

We proudly support a variety of non-profit organizations, including Coombs Outdoors and Teton Adaptive Sports.

LOCALLY OWNED & OPERATED

Our owners are hands-on, committed to excellent service, and have built an outstanding reputation of trust and service in this community. Our management team has extensive experience in the ski and customer service industry. At Black Tie Ski Rentals of Jackson Hole, the people truly make the difference.

2023-2024 PRICING

PREMIUM SKI/BOARD PACKAGE	\$84
PERFORMANCE SKI/BOARD PACKAGE	\$68
JUNIOR PREMIUM SKI PACKAGE	\$58
JUNIOR SKI/BOARD PACKAGE	\$45
CROSS COUNTRY SKI PACKAGE	\$44
HELMET RENTAL	\$14
PREMIUM BOOTS	\$14
HEATED BOOTS	\$25
DAMAGE WAIVER	\$6
BOOT ONLY RENTAL*	\$25
SLOPE-SIDE SKI/BOARD CHECK	\$10

All rates per day. Deduct \$5 from any package if you have your own boots.

*Boot only rentals require a \$15 binding test with your skis

FULL TUNE	BASE GRIND, EDGING AND HOT WAX	\$75
DEBUR & WAX	SIDE EDGING AND HOT WAX	\$45
HOT WAX		\$30

Overnight service fee: \$20

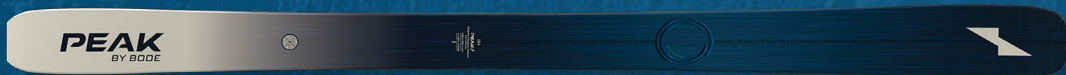
2023-2024 INVENTORY

PREMIUM/DEMO SKIS

Atomic
Black Crows
Blizzard
Elan (new in '23-'24)
Faction
Nordica
Peak (new in '23-'24)
Rossignol
Salomon
Volkl

PERFORMANCE SKIS

Blizzard



PREMIUM SNOWBOARDS

Never Summer
Burton



PERFORMANCE SNOWBOARDS

Rossignol
Never Summer



CROSS COUNTRY SKIS

Salomon Outpath 64

Atomic Savor 52

PREMIUM BOOTS

Nordica Sportmachine 75 WR (women's)

Roxa Rfit 75 (women's)

Tecnica Mach Sport 85 HV (women's)

Rossignol Pure Heat (women's heated)

Salomon QST 80 CH (women's heated)

Roxa Rfit 80 (men's)

Nordica Sportmachine 90 R (men's)

Tecnica Mach Sport HV 90 RT (men's)

Tecnica Mach Sport 100 HV (men's)

Atomic Hawx Prime 110 (men's)

Rossignol Pro Heat (men's heated)

Salomon QST 90 CH (men's heated)

PERFORMANCE BOOTS

Salomon Select HV R70W (women's)

Salomon X-Access R70 (women's)

Salomon Select HV R80 (men's)

Salomon X-Access R80 (men's)

Burton Progression Boa





RESERVE NOW



DOWNTOWN JACKSON

225 W. Broadway
Jackson, WY 83001

TETON VILLAGE

3330 Cody Lane (Walk Festival Hall)
Teton Village, WY 83025

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